

Central States Water Environment Association, Inc
Profit & Loss Budget vs. Actual
 January through September 2005

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	Jan - Sep 05	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
1.1100 · WEF Dues Rebates	12,995.00	13,500.00	-505.00	96.3%
1.2500 · WEFTEC Recp. Sponsorship	4,529.93			
1.3100 · 78th Annual Mtg Proceeds				
1.3105 · Corp. Sponsorship Annual Meetin	3,800.00	7,040.00	-3,240.00	54.0%
1.3110 · Annual Mtg Exhibit Space	28,930.00	31,500.00	-2,570.00	91.8%
1.3111 · Extra Vendor Participant	1,330.00	1,500.00	-170.00	88.7%
1.3112 · Full Conference- Member	3,260.00	20,625.00	-17,365.00	15.8%
1.3113 · Full Conference Non-Member	330.00	3,000.00	-2,670.00	11.0%
1.3114 · One Day Reg- Monday	300.00	3,000.00	-2,700.00	10.0%
1.3115 · One Day Registration - Tuesday	0.00	3,000.00	-3,000.00	0.0%
1.3116 · Annual Banquet Ticket	50.00	1,500.00	-1,450.00	3.3%
1.3117 · Student Registration	20.00	225.00	-205.00	8.9%
1.3118 · Bike Trip Ticket	0.00	150.00	-150.00	0.0%
1.3119 · Golf Fee	75.00	2,800.00	-2,725.00	2.7%
1.3120 · Spouse Program Fee	0.00	1,000.00	-1,000.00	0.0%
1.3121 · Monday Night Event Ticket	0.00	600.00	-600.00	0.0%
1.3122 · Farewell Breakfast Ticket	0.00	360.00	-360.00	0.0%
1.3123 · Past President Breakfast	0.00	200.00	-200.00	0.0%
1.3100 · 78th Annual Mtg Proceeds - Other	42,590.35			
Total 1.3100 · 78th Annual Mtg Proceeds	80,685.35	76,500.00	4,185.35	105.5%
1.3200 · Education Seminar Proceeds				
1.3201 · Full Registration Ed Seminar	20,250.00	22,500.00	-2,250.00	90.0%
1.3202 · Late Registration	0.00	1,075.00	-1,075.00	0.0%
1.3203 · Student Registration Fee	0.00	300.00	-300.00	0.0%
1.3204 · Late Student Registration	0.00	125.00	-125.00	0.0%
1.3200 · Education Seminar Proceeds - Other	6,295.00			
Total 1.3200 · Education Seminar Proceeds	26,545.00	24,000.00	2,545.00	110.6%
1.4000 · Grants & Corp. Contributions				
1.4200 · Corp Sponsor/Student Activites				
1.4202 · Student Design Comp. Sponsor	3,650.00	5,000.00	-1,350.00	73.0%
Total 1.4200 · Corp Sponsor/Student Activites	3,650.00	5,000.00	-1,350.00	73.0%
Total 1.4000 · Grants & Corp. Contributions	3,650.00	5,000.00	-1,350.00	73.0%
1.5100 · CSWEA.org Ads				
1.5101 · State Sec. Sponsor webredisgn	3,000.00	3,000.00	0.00	100.0%
1.5100 · CSWEA.org Ads - Other	1,500.00	2,500.00	-1,000.00	60.0%
Total 1.5100 · CSWEA.org Ads	4,500.00	5,500.00	-1,000.00	81.8%
1.5200 · WISILLMINN Ads	8,425.00	10,500.00	-2,075.00	80.2%
1.6100 · Interest Income	85.08	749.97	-664.89	11.3%
1.6300 · Misc. Income	241.30	350.00	-108.70	68.9%
Total Income	141,656.66	136,099.97	5,556.69	104.1%
Expense				
000 · void check	0.00			
2.1000 · Operations				
2.1100 · State Section Dues Rebates	6,095.00	6,095.00	0.00	100.0%
2.1200 · Administration				
2.1210 · Accounting				
2.1211 · Audit	2,040.00	1,100.00	940.00	185.5%
2.1212 · Taxes	860.70	550.00	310.70	156.5%
Total 2.1210 · Accounting	2,900.70	1,650.00	1,250.70	175.8%
Total 2.1200 · Administration	2,900.70	1,650.00	1,250.70	175.8%

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2.1220 · Insurance				
2.1221 · Fidelity Bond	1,700.00	1,625.00	75.00	104.6%
2.1222 · General Liability Insurance	4,317.00	4,317.00	0.00	100.0%
Total 2.1220 · Insurance	6,017.00	5,942.00	75.00	101.3%
2.1230 · Licenses & Fees				
2.1231 · State Filing Fees	133.00	60.00	73.00	221.7%
2.1232 · BMI Recorded Music Fee	120.00	115.00	5.00	104.3%
2.1233 · Bulk Mailing Annual Fee	150.00	150.00	0.00	100.0%
2.1235 · Bank Service Fees	89.35			
Total 2.1230 · Licenses & Fees	492.35	325.00	167.35	151.5%
2.1300 · Office				
2.1310 · Sec-Treas. Equip. Fee	1,600.00	1,800.00	-200.00	88.9%
2.1320 · Postage	541.61	296.00	245.61	183.0%
2.1330 · Reproduction	89.40	30.00	59.40	298.0%
2.1340 · Supplies				
2.1341 · Paper, Ink, Cartridges etc	710.73	488.00	222.73	145.6%
2.1432 · Stationary	8.50			
2.1340 · Supplies - Other	35.00			
Total 2.1340 · Supplies	754.23	488.00	266.23	154.6%
2.1360 · Other	0.00	70.00	-70.00	0.0%
Total 2.1300 · Office	2,985.24	2,684.00	301.24	111.2%
2.1400 · Secretary-Treasurer				
2.1410 · Secretary-Treasurer Expenses				
2.1411 · Jan Ex. Com Meeting	461.46	400.00	61.46	115.4%
2.1412 · WEF Regional Exchange	834.83	600.00	234.83	139.1%
2.1413 · CSWEA Ed Seminar	243.03	250.00	-6.97	97.2%
2.1414 · CSWEA Annual Meeting	252.72	450.00	-197.28	56.2%
2.1415 · WEF Leadership Conference	1,287.88	1,300.00	-12.12	99.1%
2.1416 · WEFTEC	350.78			
2.1417 · Local Travel Expenses	36.45	135.00	-98.55	27.0%
Total 2.1410 · Secretary-Treasurer Expenses	3,467.15	3,135.00	332.15	110.6%
2.1420 · Management Fee	10,700.00	12,100.00	-1,400.00	88.4%
Total 2.1400 · Secretary-Treasurer	14,167.15	15,235.00	-1,067.85	93.0%
Total 2.1000 · Operations	32,657.44	31,931.00	726.44	102.3%
2.2000 · Activities				
2.2100 · Executive Committee				
2.2110 · Executive Committee Expenses	720.22	200.00	520.22	360.1%
2.2120 · Executive Com. Meetings	0.00	800.00	-800.00	0.0%
Total 2.2100 · Executive Committee	720.22	1,000.00	-279.78	72.0%
2.2200 · Other Committees	150.00			
2.2300 · Awards				
2.2310 · Plaques	540.12	800.00	-259.88	67.5%
2.2320 · Stipends	399.89	1,200.00	-800.11	33.3%
Total 2.2300 · Awards	940.01	2,000.00	-1,059.99	47.0%
2.2400 · Operations Challenge				
2.2410 · Ops Challenge Registration Fees	1,200.00	1,200.00	0.00	100.0%
2.2420 · Ops Challenge Team Uniforms	0.00	600.00	-600.00	0.0%
Total 2.2400 · Operations Challenge	1,200.00	1,800.00	-600.00	66.7%
2.2500 · WEFTEC Reception	292.48			
Total 2.2000 · Activities	3,302.71	4,800.00	-1,497.29	68.8%

2:41 PM

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Cash Basis

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2.3000 · Events				
2.3100 · Annual Meeting				
2.3102 · 78th Annual Meeting Seed	0.00	2,000.00	-2,000.00	0.0%
2.3105 · Future Annual Meeting Deposit	4,003.25	4,000.00	3.25	100.1%
Total 2.3100 · Annual Meeting	4,003.25	6,000.00	-1,996.75	66.7%
2.3106 · 78th Annual Mtg Exp				
2.3110 · Assoc. Lunchoen	0.00	2,400.00	-2,400.00	0.0%
2.3111 · Banquet Dinners	0.00	5,750.00	-5,750.00	0.0%
2.3112 · Banquet Entertainment	1,150.00	1,600.00	-450.00	71.9%
2.3113 · Exhibits Mayo Civic Rent	7,771.34	4,000.00	3,771.34	194.3%
2.3114 · Exhibit Setup	2,254.16	3,600.00	-1,345.84	62.6%
2.3115 · Exhibit Hall Lunch	4,394.15	3,500.00	894.15	125.5%
2.3116 · Exhibit Door Prizes	350.00	600.00	-250.00	58.3%
2.3117 · Exhibitors Reception	0.00	2,000.00	-2,000.00	0.0%
2.3118 · Exhibit Hall Setup OT	0.00	500.00	-500.00	0.0%
2.3119 · Exhibitor Mailings	0.00	400.00	-400.00	0.0%
2.3120 · Misc. Exhibitor Expense	0.00	400.00	-400.00	0.0%
2.3121 · Keynote Speaker Expense	0.00	1,000.00	-1,000.00	0.0%
2.3122 · Farewell Breakfast Speaker Exp	0.00	500.00	-500.00	0.0%
2.3123 · Monday Social Event	3,519.26	3,300.00	219.26	106.6%
2.3124 · Farewell Breakfast Exp	0.00	1,275.00	-1,275.00	0.0%
2.3125 · Golf Expenses	1,104.65	2,800.00	-1,695.35	39.5%
2.3126 · Bike Ride Expense	104.20	250.00	-145.80	41.7%
2.3127 · Session Breaks	0.00	2,160.00	-2,160.00	0.0%
2.3128 · State Section Breakfasts	0.00	1,040.00	-1,040.00	0.0%
2.3129 · Spouse Hospitality	0.00	325.00	-325.00	0.0%
2.3130 · Executive Committee Exp	0.00	300.00	-300.00	0.0%
2.3131 · WEF Visitor Room Exp	0.00	400.00	-400.00	0.0%
2.3132 · LAC Expenses	837.16	700.00	137.16	119.6%
2.3133 · Special Gifts	70.28	200.00	-129.72	35.1%
2.3134 · Meet & Greet Expenses	0.00	1,000.00	-1,000.00	0.0%
2.3135 · Event Audio Visual	0.00	1,000.00	-1,000.00	0.0%
2.3136 · Printing & Mailing	4,308.86	5,000.00	-691.14	86.2%
2.3106 · 78th Annual Mtg Exp - Other	19,183.92			
Total 2.3106 · 78th Annual Mtg Exp	45,047.98	46,000.00	-952.02	97.9%
2.3200 · Education Seminar				
2.3201 · Ed Seminar Deposit - next yr	1,182.50			
2.3215 · 2005 Pre Conference Publicity				
2.3216 · Brochures Printing	0.00	1,350.00	-1,350.00	0.0%
2.3217 · Mailing-Brochure	0.00	675.00	-675.00	0.0%
2.3215 · 2005 Pre Conference Publicity - Other	1,830.35			
Total 2.3215 · 2005 Pre Conference Publicity	1,830.35	2,025.00	-194.65	90.4%
2.3225 · 2005 Committee Expenses				
2.3226 · Teleconferences	163.64	600.00	-436.36	27.3%
2.3227 · Program Teleconference	0.00	400.00	-400.00	0.0%
2.3228 · Proceedings	1,613.55	1,200.00	413.55	134.5%
2.3229 · Photography	0.00	25.00	-25.00	0.0%
Total 2.3225 · 2005 Committee Expenses	1,777.19	2,225.00	-447.81	79.9%
2.3235 · 2005 Speaker Expenses				
2.3236 · Speaker Lodging	1,478.77	800.00	678.77	184.8%
2.3237 · Speaker Travel	2,003.88	2,000.00	3.88	100.2%
2.3238 · Speaker Honorariums	400.00	1,000.00	-600.00	40.0%
2.3239 · Speaker Dinner	1,425.29	1,500.00	-74.71	95.0%
2.3240 · Speaker Breakfasts	0.00	120.00	-120.00	0.0%
Total 2.3235 · 2005 Speaker Expenses	5,307.94	5,420.00	-112.06	97.9%

2:41 PM

10/08/05

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2.3245 · 2005 Seminar Expenses				
2.3246 · Badge Holders	0.00	40.00	-40.00	0.0%
2.3247 · Meet & Greet	522.15	600.00	-77.85	87.0%
2.3248 · Room Rental	337.50	2,000.00	-1,662.50	16.9%
2.3249 · Breakfast & Breaks	2,320.18	2,590.00	-269.82	89.6%
2.3250 · Luncheon	3,627.97	3,000.00	627.97	120.9%
2.3251 · Audio/Visual Equip	625.00	600.00	25.00	104.2%
2.3252 · A.V. Technician	202.50	400.00	-197.50	50.6%
2.3253 · Misc Seminar Expenses	489.80	100.00	389.80	489.8%
Total 2.3245 · 2005 Seminar Expenses	8,125.10	9,330.00	-1,204.90	87.1%
2.3200 · Education Seminar - Other	0.00			
Total 2.3200 · Education Seminar	18,223.08	19,000.00	-776.92	95.9%
2.3300 · Joint Expo Seed	0.00	2,000.00	-2,000.00	0.0%
Total 2.3000 · Events	67,274.31	73,000.00	-5,725.69	92.2%
2.4000 · Grants & Contributions				
2.4100 · Public Education Sponsorship				
2.4110 · Student Paper Award Sponsorship	725.23			
2.4120 · Student Design Competition	1,157.50			
Total 2.4100 · Public Education Sponsorship	1,882.73			
2.4300 · WERF Contribution	1,000.00	1,000.00	0.00	100.0%
2.4400 · SJWP	1,000.00	1,000.00	0.00	100.0%
Total 2.4000 · Grants & Contributions	3,882.73	2,000.00	1,882.73	194.1%
2.500 · Communications				
2.5110 · Website Host Fee	35.00			
2.5120 · Website Management Fee	2,065.00	3,001.00	-936.00	68.8%
2.5130 · Website Development	975.00	1,500.00	-525.00	65.0%
2.5200 · WISILLMINN				
2.5210 · Printing	8,581.40	8,200.00	381.40	104.7%
2.5220 · Distribution				
2.5221 · Mailing Service	391.00	334.00	57.00	117.1%
2.5222 · Postage	737.87	800.00	-62.13	92.2%
2.5220 · Distribution - Other	24.33			
Total 2.5220 · Distribution	1,153.20	1,134.00	19.20	101.7%
Total 2.5200 · WISILLMINN	9,734.60	9,334.00	400.60	104.3%
Total 2.500 · Communications	12,809.60	13,835.00	-1,025.40	92.6%
2.6000 · Miscellaneous				
2.6200 · Jewelry	1,232.00	1,200.00	32.00	102.7%
2.6000 · Miscellaneous - Other	-0.60			
Total 2.6000 · Miscellaneous	1,231.40	1,200.00	31.40	102.6%
Total Expense	121,158.19	126,766.00	-5,607.81	95.6%
Net Ordinary Income	20,498.47	9,333.97	11,164.50	219.6%
Net Income	20,498.47	9,333.97	11,164.50	219.6%