

Central States Water Environment Association, Inc
Profit & Loss Budget vs. Actual
 January 1 through September 1, 2006

	Jan 1 - Sep 1, 06	Budget	\$ Over Budget	% of Budget
Ordinary Income/Expense				
Income				
1.1100 · WEF Dues Rebates	9,950.00	11,699.08	-1,749.08	85.0%
1.2400 · Operations Challenge Sponsors	0.00	0.00	0.00	0.0%
1.2500 · WEFTEC Recp. Sponsorship	850.00	166.67	683.33	510.0%
1.3100 · Annual Mtg Proceeds				
1.3105 · Corp. Sponsorship Annual Meetin	4,900.00			
1.3110 · Annual Mtg Exhibit Space	36,157.73	40,750.00	-4,592.27	88.7%
1.3111 · Extra Vendor Participiant	1,125.00	2,100.00	-975.00	53.6%
1.3112 · Full Conference- Member	37,253.05	37,750.00	-496.95	98.7%
1.3113 · Full Conference Non-Member	375.00	2,100.00	-1,725.00	17.9%
1.3114 · One Day Reg- Tuesday	2,463.45	3,750.00	-1,286.55	65.7%
1.3115 · One Day Registration - Wednesda	2,231.24	3,750.00	-1,518.76	59.5%
1.3116 · Annual Banquet Ticket	1,312.80	1,800.00	-487.20	72.9%
1.3117 · Student Registration	456.54	350.00	106.54	130.4%
1.3119 · Golf Fee	4,048.85	3,000.00	1,048.85	135.0%
1.3120 · Spouse Program Fee	0.00	75.00	-75.00	0.0%
1.3121 · Monday Night Event Ticket	0.00	750.00	-750.00	0.0%
1.3122 · Farewell Breakfast Ticket	0.00	375.00	-375.00	0.0%
1.3123 · Past President Breakfast	300.00	200.00	100.00	150.0%
1.3100 · Annual Mtg Proceeds - Other	8,180.00			
Total 1.3100 · Annual Mtg Proceeds	98,803.66	96,750.00	2,053.66	102.1%
1.3200 · Eductation Seminar Proceeds				
1.3201 · Full Registration Ed Seminar	18,487.86	22,500.00	-4,012.14	82.2%
1.3202 · Late Registration	169.62	875.00	-705.38	19.4%
1.3203 · Student Registration Fee	251.18	600.00	-348.82	41.9%
1.3204 · Late Student Registration	0.00	125.00	-125.00	0.0%
1.3205 · Poster Ads	200.00	300.00	-100.00	66.7%
1.3200 · Eductation Seminar Proceeds - Other	2,340.00			
Total 1.3200 · Eductation Seminar Proceeds	21,448.66	24,400.00	-2,951.34	87.9%
1.3300 · Midwest Water Industry Expo	0.00	500.00	-500.00	0.0%
1.4000 · Grants & Corp. Contributions				
1.4200 · Corp Sponsor/Student Activites				
1.4201 · Student Paper Comp Sponsorship	1,000.00	1,500.00	-500.00	66.7%
1.4202 · Student Design Comp. Sponsor	4,500.00	4,500.00	0.00	100.0%
Total 1.4200 · Corp Sponsor/Student Activites	5,500.00	6,000.00	-500.00	91.7%
1.4300 · Corp. Sponsorship Annual Mtg	5,860.37	7,500.00	-1,639.63	78.1%
Total 1.4000 · Grants & Corp. Contributions	11,360.37	13,500.00	-2,139.63	84.2%
1.5100 · CSWEA.org Ads				
1.5101 · State Sec. Sponsor webredisgn	0.00	303.33	-303.33	0.0%
1.5100 · CSWEA.org Ads - Other	300.00	2,000.00	-1,700.00	15.0%
Total 1.5100 · CSWEA.org Ads	300.00	2,303.33	-2,003.33	13.0%

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1.5200 · WISILLMINN Ads	8,705.00	10,275.50	-1,570.50	84.7%
1.6100 · Interest Income	138.09	813.33	-675.24	17.0%
1.6300 · Misc. Income	3,036.00	400.00	2,636.00	759.0%
Total Income	154,591.78	160,807.91	-6,216.13	96.1%
Expense				
2.1000 · Operations				
2.1100 · State Section Dues Rebates	5,780.00	5,780.00	0.00	100.0%
2.1200 · Administration				
2.1210 · Accounting				
2.1211 · Audit	1,900.00	1,700.00	200.00	111.8%
2.1212 · Taxes	300.00	500.00	-200.00	60.0%
Total 2.1210 · Accounting	2,200.00	2,200.00	0.00	100.0%
Total 2.1200 · Administration	2,200.00	2,200.00	0.00	100.0%
2.1220 · Insurance				
2.1221 · Crime Insurance	525.00	395.00	130.00	132.9%
2.1222 · General Liability Insurance	4,534.00	4,317.00	217.00	105.0%
2.1223 · Directors and Officers Ins.	0.00	600.00	-600.00	0.0%
Total 2.1220 · Insurance	5,059.00	5,312.00	-253.00	95.2%
2.1230 · Licenses & Fees				
2.1231 · State Filing Fees	30.00	60.00	-30.00	50.0%
2.1232 · BMI Recorded Music Fee	125.00	125.00	0.00	100.0%
2.1233 · Bulk Mailing Annual Fee	150.00	150.00	0.00	100.0%
2.1236 · Pay Pal Service Fee	0.00	160.67	-160.67	0.0%
Total 2.1230 · Licenses & Fees	305.00	495.67	-190.67	61.5%
2.1300 · Office				
2.1310 · Ex.Director Equip. Fee	1,675.00	1,682.50	-7.50	99.6%
2.1320 · Postage	640.71	535.58	105.13	119.6%
2.1330 · Reproduction	0.00	50.00	-50.00	0.0%
2.1340 · Supplies				
2.1341 · Paper, Ink. Cartridges etc	590.06	502.08	87.98	117.5%
2.1432 · Stationary	0.00	50.00	-50.00	0.0%
2.1340 · Supplies - Other	22.34			
Total 2.1340 · Supplies	612.40	552.08	60.32	110.9%
Total 2.1300 · Office	2,928.11	2,820.16	107.95	103.8%

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2.1400 - Executive Director				
2.1410 - Ex. Director Expenses				
2.1411 - Jan Ex. Com Meeting	144.26	150.00	-5.74	96.2%
2.1412 - WEF Regional Exchange	530.64	850.00	-319.36	62.4%
2.1413 - CSWEA Ed Seminar	431.22	250.00	181.22	172.5%
2.1414 - CSWEA Annual Meeting	1,224.36	250.00	974.36	489.7%
2.1415 - WEF Leadership Conference	1,000.78	1,200.00	-199.22	83.4%
2.1416 - WEFTEC	148.58	350.00	-201.42	42.5%
2.1417 - Local Travel Expenses	0.00	66.96	-66.96	0.0%
2.1418 - MIWE	411.82	370.00	41.82	111.3%
2.1419 - CSWEA-CSX	1,261.01	420.00	841.01	300.2%
Total 2.1410 - Ex. Director Expenses	5,152.67	3,906.96	1,245.71	131.9%
2.1420 - Management Fee	13,000.00	13,066.67	-66.67	99.5%
Total 2.1400 - Executive Director	18,152.67	16,973.63	1,179.04	106.9%
Total 2.1000 - Operations	34,424.78	33,581.46	843.32	102.5%
2.2000 - Activities				
2.2100 - Executive Committee				
2.2110 - Executive Committee Expenses	0.00	550.00	-550.00	0.0%
2.2120 - Executive Com. Meetings	1,913.86	900.00	1,013.86	212.7%
2.2130 - CSWEA-CSX Expenses	852.95	650.00	202.95	131.2%
Total 2.2100 - Executive Committee	2,766.81	2,100.00	666.81	131.8%
2.2200 - Other Committees	207.42	200.00	7.42	103.7%
2.2300 - Awards				
2.2310 - Plaques	410.47	501.67	-91.20	81.8%
2.2320 - Stipends	790.00	500.00	290.00	158.0%
2.2300 - Awards - Other	42.91			
Total 2.2300 - Awards	1,243.38	1,001.67	241.71	124.1%
2.2400 - Operations Challenge				
2.2410 - Ops Challenge Registration Fees	1,200.00	1,200.00	0.00	100.0%
2.2420 - Ops Challenge Team Uniforms	0.00	25.00	-25.00	0.0%
2.2430 - Ops Challenge Travel Reimbursesem	0.00	0.00	0.00	0.0%
Total 2.2400 - Operations Challenge	1,200.00	1,225.00	-25.00	98.0%
2.2500 - WEFTEC Reception	1,000.00	0.00	1,000.00	100.0%
Total 2.2000 - Activities	6,417.61	4,526.67	1,890.94	141.8%
2.3000 - Events				
2.3100 - Annual Meeting				
2.3105 - Future Annual Meeting Deposit	4,003.25	4,003.25	0.00	100.0%
Total 2.3100 - Annual Meeting	4,003.25	4,003.25	0.00	100.0%

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2.3106 - Annual Mtg Exp				
2.3110 - Assoc. Lunchoen	3,808.37	4,500.00	-691.63	84.6%
2.3111 - Banquet Dinners	8,544.54	5,000.00	3,544.54	170.9%
2.3112 - Banquet Entertainment	3,800.00	1,500.00	2,300.00	253.3%
2.3113 - Exhibits Hall expense	6,595.00	4,500.00	2,095.00	146.6%
2.3114 - Exhibit Setup	5,320.00	3,600.00	1,720.00	147.8%
2.3115 - Exhibit Hall Lunch	6,535.24	6,500.00	35.24	100.5%
2.3116 - Exhibit Door Prizes	0.00	750.00	-750.00	0.0%
2.3117 - Exhibitors Reception	3,957.41	4,200.00	-242.59	94.2%
2.3118 - Exhibit Hall Setup OT	0.00	500.00	-500.00	0.0%
2.3119 - Exhibitor Mailings	649.72	500.00	149.72	129.9%
2.3120 - Misc. Exhibitor Expense	14.00	750.00	-736.00	1.9%
2.3121 - Keynote Speaker Expense	424.12	1,000.00	-575.88	42.4%
2.3122 - Farewell Breakfast Speaker Exp	0.00	500.00	-500.00	0.0%
2.3123 - Tuesday Social Event	3,644.06	3,500.00	144.06	104.1%
2.3124 - Farewell Breakfast Exp	3,076.77	2,000.00	1,076.77	153.8%
2.3125 - Golf Expenses	6,143.28	3,500.00	2,643.28	175.5%
2.3127 - Session Breaks	2,035.76	1,200.00	835.76	169.6%
2.3128 - State Section Breakfasts	2,168.78	4,500.00	-2,331.22	48.2%
2.3130 - Executive Committee Exp	260.26	400.00	-139.74	65.1%
2.3131 - WEF Visitor Room Exp	260.00	300.00	-40.00	86.7%
2.3132 - LAC Expenses	1,414.18	1,000.00	414.18	141.4%
2.3133 - Special Gifts	0.00	500.00	-500.00	0.0%
2.3134 - Meet & Greet Expenses	2,688.27	4,000.00	-1,311.73	67.2%
2.3135 - Event Audio Visual	1,279.25	1,500.00	-220.75	85.3%
2.3136 - Printing & Mailing	2,783.37	5,500.00	-2,716.63	50.6%
2.3138 - Annual Meeting Refunds	-205.30	1,000.00	-1,205.30	-20.5%
2.3106 - Annual Mtg Exp - Other	500.00			
Total 2.3106 - Annual Mtg Exp	65,697.08	62,700.00	2,997.08	104.8%
2.3200 - Education Seminar				
2.3201 - Ed Seminar Dep/mkting - next yr	0.00	0.00	0.00	0.0%
2.3215 - 2006 Pre Conference Publicity				
2.3216 - Brochures Printing	1,280.81	1,400.00	-119.19	91.5%
2.3217 - Mailing-Brochure	524.88	600.00	-75.12	87.5%
Total 2.3215 - 2006 Pre Conference Publicity	1,805.69	2,000.00	-194.31	90.3%
2.3225 - 2006 Committee Expenses				
2.3226 - Teleconferences	211.02	450.00	-238.98	46.9%
2.3227 - Program Teleconference	0.00	50.00	-50.00	0.0%
2.3228 - Proceedings	2,018.40	1,600.00	418.40	126.2%
2.3229 - Photography	0.00	100.00	-100.00	0.0%
Total 2.3225 - 2006 Committee Expenses	2,229.42	2,200.00	29.42	101.3%

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2.3235 - 2006 Speaker Expenses				
2.3236 - Speaker Lodging	1,057.98	1,600.00	-542.02	66.1%
2.3237 - Speaker Travel	2,094.53	2,500.00	-405.47	83.8%
2.3238 - Speaker Honorariums	600.00	800.00	-200.00	75.0%
2.3239 - Speaker Dinner	1,672.18	1,500.00	172.18	111.5%
2.3240 - Speaker Breakfasts	0.00	100.00	-100.00	0.0%
Total 2.3235 - 2006 Speaker Expenses	5,424.69	6,500.00	-1,075.31	83.5%
2.3245 - 2006 Seminar Expenses				
2.3247 - Meet & Greet	510.94	600.00	-89.06	85.2%
2.3248 - Room Rental	1,622.12	1,600.00	22.12	101.4%
2.3249 - Breakfast & Breaks	2,061.10	2,300.00	-238.90	89.6%
2.3250 - Luncheon	3,002.00	3,800.00	-798.00	79.0%
2.3251 - Audio/Visual Equip	852.00	625.00	227.00	136.3%
2.3252 - A.V. Technician	0.00	250.00	-250.00	0.0%
2.3253 - Misc Seminar Expenses	-137.19	200.00	-337.19	-68.6%
2.3254 - Ed Seminar Refunds	0.00	1,000.00	-1,000.00	0.0%
Total 2.3245 - 2006 Seminar Expenses	7,910.97	10,375.00	-2,464.03	76.3%
2.3200 - Education Seminar - Other	1,417.50	0.00	1,417.50	100.0%
Total 2.3200 - Education Seminar	18,788.27	21,075.00	-2,286.73	89.1%
Total 2.3000 - Events	88,488.60	87,778.25	710.35	100.8%
2.4000 - Grants & Contributions				
2.4100 - S&YP Sponsorship				
2.4110 - Student Paper Award Sponsorship	0.00	500.00	-500.00	0.0%
2.4120 - Student Design Competition	1,530.88	1,350.00	180.88	113.4%
Total 2.4100 - S&YP Sponsorship	1,530.88	1,850.00	-319.12	82.8%
2.4300 - WERF Contribution	0.00	1,000.00	-1,000.00	0.0%
2.4400 - SJWP	169.57	1,000.00	-830.43	17.0%
Total 2.4000 - Grants & Contributions	1,700.45	3,850.00	-2,149.55	44.2%
2.500 - Communications				
2.5110 - Website Host Fee	0.00	70.00	-70.00	0.0%
2.5120 - Website Management Fee	2,689.73	2,008.33	681.40	133.9%
2.5130 - Website Development	700.00	750.00	-50.00	93.3%
2.5140 - Electronic Newsletter & Mailing	210.00	241.00	-31.00	87.1%
2.5200 - WISILLMINN				
2.5210 - Printing	8,085.00	8,666.67	-581.67	93.3%

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2.5220 - Distribution				
2.5221 - Mailing Service	609.22	300.00	309.22	203.1%
2.5222 - Postage	272.80	733.34	-460.54	37.2%
Total 2.5220 - Distribution	882.02	1,033.34	-151.32	85.4%
Total 2.5200 - WISILLMINN	8,967.02	9,700.01	-732.99	92.4%
Total 2.500 - Communications	12,566.75	12,769.34	-202.59	98.4%
2.6000 - Miscellaneous				
2.6100 - reserved	970.50	550.00	420.50	176.5%
2.6200 - Jewelry	514.56	500.00	14.56	102.9%
2.6300 - Other	-9.00			
2.6000 - Miscellaneous - Other	582.34			
Total 2.6000 - Miscellaneous	2,058.40	1,050.00	1,008.40	196.0%
Total Expense	145,656.59	143,555.72	2,100.87	101.5%
Net Ordinary Income	8,935.19	17,252.19	-8,317.00	51.8%
Other Income/Expense				
Other Income				
7.100 - WI Section Ck Acct Income	11,105.00	9,377.69	1,727.31	118.4%
7.510 - WI Section Svs Acct Interest	32.15	31.26	0.89	102.8%
7.511 - WI Section Svs Acct Income	0.00	10,392.96	-10,392.96	0.0%
8.100 - IL Section Income	2,533.28	5,201.76	-2,668.48	48.7%
8.510 - IL Section CD Interest	183.36	0.00	183.36	100.0%
8.511 - IL Section CD Income	735.01	7,000.00	-6,264.99	10.5%
9.100 - MN Section Income	19,695.00	13,820.00	5,875.00	142.5%
Total Other Income	34,283.80	45,823.67	-11,539.87	74.8%
Other Expense				
7.200 - WI Section Ck Acct Expense	13,859.74	11,731.92	2,127.82	118.1%
7.520 - WI Section Svs Acct Expense	0.00	8,000.00	-8,000.00	0.0%
8.200 - IL Section Expense	2,342.57	11,388.57	-9,046.00	20.6%
9.200 - MN Section Expense	33,261.08	13,916.31	19,344.77	239.0%
Total Other Expense	49,463.39	45,036.80	4,426.59	109.8%
Net Other Income	-15,179.59	786.87	-15,966.46	-1,929.1%
Net Income	-6,244.40	18,039.06	-24,283.46	-34.6%