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04/21/06

Cash Basis

Central States Water Environment Association, Inc

Profit & Loss Budget vs. Actual

January through March 2006

	Jan - Mar 06	Budget	\$ Over Budget
Ordinary Income/Expense			
Income			
1.1100 · WEF Dues Rebates	4,034.00	4,570.00	-536.00
1.2500 · WEFTEC Recp. Sponsorship	250.00		
1.3100 · Annual Mtg Proceeds			
1.3110 · Annual Mtg Exhibit Space	11,768.64	10,000.00	1,768.64
1.3111 · Extra Vendor Participant	490.00	700.00	-210.00
1.3112 · Full Conference- Member	0.00	5,000.00	-5,000.00
1.3100 · Annual Mtg Proceeds - Other	1,450.00		
Total 1.3100 · Annual Mtg Proceeds	13,708.64	15,700.00	-1,991.36
1.3200 · Education Seminar Proceeds			
1.3201 · Full Registration Ed Seminar	15,061.11	19,200.00	-4,138.89
1.3203 · Student Registration Fee	251.18		
1.3205 · Poster Ads	0.00	150.00	-150.00
1.3200 · Education Seminar Proceeds - Other	420.00		
Total 1.3200 · Education Seminar Proceeds	15,732.29	19,350.00	-3,617.71
1.3300 · Midwest Water Industry Expo	0.00	500.00	-500.00
1.4000 · Grants & Corp. Contributions			
1.4200 · Corp Sponsor/Student Activites			
1.4202 · Student Design Comp. Sponsor	4,500.00	4,500.00	0.00
Total 1.4200 · Corp Sponsor/Student Activites	4,500.00	4,500.00	0.00
1.4300 · Corp. Sponsorship Annual Mtg	0.00	2,500.00	-2,500.00
Total 1.4000 · Grants & Corp. Contributions	4,500.00	7,000.00	-2,500.00
1.5100 · CSWEA.org Ads			
1.5101 · State Sec. Sponsor webredisgn	0.00	100.00	-100.00
1.5100 · CSWEA.org Ads - Other	0.00	750.00	-750.00
Total 1.5100 · CSWEA.org Ads	0.00	850.00	-850.00
1.5200 · WISILLMINN Ads	7,260.00	6,340.00	920.00
1.6300 · Misc. Income	1,649.00	200.00	1,449.00
Total Income	47,133.93	54,510.00	-7,376.07
Expense			
2.1000 · Operations			
2.1100 · State Section Dues Rebates	5,780.00	5,780.00	0.00
2.1200 · Administration			
2.1210 · Accounting			
2.1211 · Audit	0.00	1,000.00	-1,000.00
Total 2.1210 · Accounting	0.00	1,000.00	-1,000.00
Total 2.1200 · Administration	0.00	1,000.00	-1,000.00

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	Jan - Mar 06	Budget	\$ Over Budget
2.1220 - Insurance			
2.1221 - Crime Insurance	525.00		
Total 2.1220 - Insurance	525.00		
2.1230 - Licenses & Fees			
2.1231 - State Filing Fees	10.00	10.00	0.00
2.1232 - BMI Recorded Music Fee	125.00	125.00	0.00
2.1233 - Bulk Mailing Annual Fee	150.00	150.00	0.00
2.1236 - Pay Pal Service Fee	0.00	60.00	-60.00
Total 2.1230 - Licenses & Fees	285.00	345.00	-60.00
2.1300 - Office			
2.1310 - Ex.Director Equip. Fee	600.00	600.00	0.00
2.1320 - Postage	147.97	200.06	-52.09
2.1340 - Supplies			
2.1341 - Paper, Ink. Cartridges etc	247.28	187.50	59.78
2.1432 - Stationary	0.00	25.00	-25.00
2.1340 - Supplies - Other	22.34		
Total 2.1340 - Supplies	269.62	212.50	57.12
Total 2.1300 - Office	1,017.59	1,012.56	5.03
2.1400 - Executive Director			
2.1410 - Ex. Director Expenses			
2.1411 - Jan Ex. Com Meeting	144.26	150.00	-5.74
2.1412 - WEF Regional Exchange	266.79	850.00	-583.21
2.1413 - CSWEA Ed Seminar	150.00		
2.1417 - Local Travel Expenses	0.00	25.03	-25.03
2.1418 - MIWE	411.82	370.00	41.82
Total 2.1410 - Ex. Director Expenses	972.87	1,395.03	-422.16
2.1420 - Management Fee	4,200.00	4,200.00	0.00
Total 2.1400 - Executive Director	5,172.87	5,595.03	-422.16
Total 2.1000 - Operations	12,780.46	13,732.59	-952.13
2.2000 - Activities			
2.2100 - Executive Committee			
2.2110 - Executive Committee Expenses	0.00	400.00	-400.00
2.2120 - Executive Com. Meetings	1,813.86	800.00	1,013.86
2.2130 - CSWEA-CSX Expenses	48.00		
Total 2.2100 - Executive Committee	1,861.86	1,200.00	661.86
2.2200 - Other Committees	207.42	100.00	107.42
Total 2.2000 - Activities	2,069.28	1,300.00	769.28

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	Jan - Mar 06	Budget	\$ Over Budget
2.3000 - Events			
2.3100 - Annual Meeting			
2.3105 - Future Annual Meeting Deposit	4,003.25	4,003.25	0.00
Total 2.3100 - Annual Meeting	4,003.25	4,003.25	0.00
2.3106 - Annual Mtg Exp			
2.3119 - Exhibitor Mailings	649.72		
2.3132 - LAC Expenses	0.00	400.00	-400.00
2.3136 - Printing & Mailing	2,185.08	3,000.00	-814.92
Total 2.3106 - Annual Mtg Exp	2,834.80	3,400.00	-565.20
2.3200 - Education Seminar			
2.3215 - 2006 Pre Conference Publicity			
2.3216 - Brochures Printing	1,280.81	1,400.00	-119.19
2.3217 - Mailing-Brochure	524.88	600.00	-75.12
Total 2.3215 - 2006 Pre Conference Publicity	1,805.69	2,000.00	-194.31
2.3225 - 2006 Committee Expenses			
2.3226 - Teleconferences	0.00	450.00	-450.00
2.3227 - Program Teleconference	0.00	50.00	-50.00
Total 2.3225 - 2006 Committee Expenses	0.00	500.00	-500.00
Total 2.3200 - Education Seminar	1,805.69	2,500.00	-694.31
Total 2.3000 - Events	8,643.74	9,903.25	-1,259.51
2.500 - Communications			
2.5110 - Website Host Fee	0.00	35.00	-35.00
2.5120 - Website Management Fee	799.72	750.00	49.72
2.5130 - Website Development	700.00	250.00	450.00
2.5140 - Electronic Newsletter & Mailing	60.00	90.00	-30.00
2.5200 - WISILLMINN			
2.5210 - Printing	4,010.00	4,333.34	-323.34
2.5220 - Distribution			
2.5221 - Mailing Service	455.57	150.00	305.57
2.5222 - Postage	0.00	366.67	-366.67
Total 2.5220 - Distribution	455.57	516.67	-61.10
Total 2.5200 - WISILLMINN	4,465.57	4,850.01	-384.44
Total 2.500 - Communications	6,025.29	5,975.01	50.28

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2.6000 · Miscellaneous			
2.6100 · reserved	70.50	350.00	-279.50
2.6200 · Jewelry	0.00	500.00	-500.00
2.6000 · Miscellaneous - Other	593.16		
Total 2.6000 · Miscellaneous	663.66	850.00	-186.34
Total Expense	30,182.43	31,760.85	-1,578.42
Net Ordinary Income	16,951.50	22,749.15	-5,797.65
Other Income/Expense			
Other Income			
7.100 · WI Section Ck Acct Income	3,105.00		
7.510 · WI Section Svs Acct Interest	11.91	12.68	-0.77
8.100 · IL Section Income	1,743.93	2,241.32	-497.39
8.510 · IL Section CD Interest	63.04		
9.100 · MN Section Income	18,130.00	13,320.00	4,810.00
Total Other Income	23,053.88	15,574.00	7,479.88
Other Expense			
7.200 · WI Section Ck Acct Expense	153.00	6.00	147.00
8.200 · IL Section Expense	0.00	1,004.00	-1,004.00
9.200 · MN Section Expense	253.52	8,123.24	-7,869.72
Total Other Expense	406.52	9,133.24	-8,726.72
Net Other Income	22,647.36	6,440.76	16,206.60
Net Income	39,598.86	29,189.91	10,408.95

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	<u>% of Budget</u>
Ordinary Income/Expense	
Income	
1.1100 · WEF Dues Rebates	88.3%
1.2500 · WEFTEC Recp. Sponsorship	
1.3100 · Annual Mtg Proceeds	
1.3110 · Annual Mtg Exhibit Space	117.7%
1.3111 · Extra Vendor Participant	70.0%
1.3112 · Full Conference- Member	0.0%
1.3100 · Annual Mtg Proceeds - Other	
Total 1.3100 · Annual Mtg Proceeds	87.3%
1.3200 · Education Seminar Proceeds	
1.3201 · Full Registration Ed Seminar	78.4%
1.3203 · Student Registration Fee	
1.3205 · Poster Ads	0.0%
1.3200 · Education Seminar Proceeds - Other	
Total 1.3200 · Education Seminar Proceeds	81.3%
1.3300 · Midwest Water Industry Expo	0.0%
1.4000 · Grants & Corp. Contributions	
1.4200 · Corp Sponsor/Student Activites	
1.4202 · Student Design Comp. Sponsor	100.0%
Total 1.4200 · Corp Sponsor/Student Activites	100.0%
1.4300 · Corp. Sponsorship Annual Mtg	0.0%
Total 1.4000 · Grants & Corp. Contributions	64.3%
1.5100 · CSWEA.org Ads	
1.5101 · State Sec. Sponsor webredisgn	0.0%
1.5100 · CSWEA.org Ads - Other	0.0%
Total 1.5100 · CSWEA.org Ads	0.0%
1.5200 · WISILLMINN Ads	114.5%
1.6300 · Misc. Income	824.5%
Total Income	86.5%
Expense	
2.1000 · Operations	
2.1100 · State Section Dues Rebates	100.0%
2.1200 · Administration	
2.1210 · Accounting	
2.1211 · Audit	0.0%
Total 2.1210 · Accounting	0.0%
Total 2.1200 · Administration	0.0%

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	<u>% of Budget</u>
2.1220 - Insurance	
2.1221 - Crime Insurance	
Total 2.1220 - Insurance	
2.1230 - Licenses & Fees	
2.1231 - State Filing Fees	100.0%
2.1232 - BMI Recorded Music Fee	100.0%
2.1233 - Bulk Mailing Annual Fee	100.0%
2.1236 - Pay Pal Service Fee	0.0%
Total 2.1230 - Licenses & Fees	82.6%
2.1300 - Office	
2.1310 - Ex.Director Equip. Fee	100.0%
2.1320 - Postage	74.0%
2.1340 - Supplies	
2.1341 - Paper, Ink. Cartridges etc	131.9%
2.1432 - Stationary	0.0%
2.1340 - Supplies - Other	
Total 2.1340 - Supplies	126.9%
Total 2.1300 - Office	100.5%
2.1400 - Executive Director	
2.1410 - Ex. Director Expenses	
2.1411 - Jan Ex. Com Meeting	96.2%
2.1412 - WEF Regional Exchange	31.4%
2.1413 - CSWEA Ed Seminar	
2.1417 - Local Travel Expenses	0.0%
2.1418 - MIWE	111.3%
Total 2.1410 - Ex. Director Expenses	69.7%
2.1420 - Management Fee	100.0%
Total 2.1400 - Executive Director	92.5%
Total 2.1000 - Operations	93.1%
2.2000 - Activities	
2.2100 - Executive Committee	
2.2110 - Executive Committee Expenses	0.0%
2.2120 - Executive Com. Meetings	226.7%
2.2130 - CSWEA-CSX Expenses	
Total 2.2100 - Executive Committee	155.2%
2.2200 - Other Committees	207.4%
Total 2.2000 - Activities	159.2%

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2.3000 - Events	
2.3100 - Annual Meeting	
2.3105 - Future Annual Meeting Deposit	100.0%
Total 2.3100 - Annual Meeting	100.0%
2.3106 - Annual Mtg Exp	
2.3119 - Exhibitor Mailings	
2.3132 - LAC Expenses	0.0%
2.3136 - Printing & Mailing	72.8%
Total 2.3106 - Annual Mtg Exp	83.4%
2.3200 - Education Seminar	
2.3215 - 2006 Pre Conference Publicity	
2.3216 - Brochures Printing	91.5%
2.3217 - Mailing-Brochure	87.5%
Total 2.3215 - 2006 Pre Conference Publicity	90.3%
2.3225 - 2006 Committee Expenses	
2.3226 - Teleconferences	0.0%
2.3227 - Program Teleconference	0.0%
Total 2.3225 - 2006 Committee Expenses	0.0%
Total 2.3200 - Education Seminar	72.2%
Total 2.3000 - Events	87.3%
2.500 - Communications	
2.5110 - Website Host Fee	0.0%
2.5120 - Website Management Fee	106.6%
2.5130 - Website Development	280.0%
2.5140 - Electronic Newsletter & Mailing	66.7%
2.5200 - WISILLMINN	
2.5210 - Printing	92.5%
2.5220 - Distribution	
2.5221 - Mailing Service	303.7%
2.5222 - Postage	0.0%
Total 2.5220 - Distribution	88.2%
Total 2.5200 - WISILLMINN	92.1%
Total 2.500 - Communications	100.8%

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	<u>% of Budget</u>
2.6000 · Miscellaneous	
2.6100 · reserved	20.1%
2.6200 · Jewelry	0.0%
2.6000 · Miscellaneous - Other	
Total 2.6000 · Miscellaneous	78.1%
Total Expense	95.0%
Net Ordinary Income	74.5%
Other Income/Expense	
Other Income	
7.100 · WI Section Ck Acct Income	
7.510 · WI Section Svs Acct Interest	93.9%
8.100 · IL Section Income	77.8%
8.510 · IL Section CD Interest	
9.100 · MN Section Income	136.1%
Total Other Income	148.0%
Other Expense	
7.200 · WI Section Ck Acct Expense	2,550.0%
8.200 · IL Section Expense	0.0%
9.200 · MN Section Expense	3.1%
Total Other Expense	4.5%
Net Other Income	351.6%
Net Income	135.7%