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01/22/07

Cash Basis

Central States Water Environment Association, Inc
Profit & Loss
January through December 2006

	<u>Jan - Dec 06</u>
Ordinary Income/Expense	
Income	
1.1100 · WEF Dues Rebates	15,727.25
1.2400 · Operations Challenge Sponsors	3,953.60
1.2500 · WEFTEC Recp. Sponsorship	14,765.00
1.3100 · Annual Mtg Proceeds	
1.3110 · Annual Mtg Exhibit Space	36,657.73
1.3111 · Extra Vendor Participant	1,195.00
1.3112 · Full Conference- Member	37,525.05
1.3113 · Full Conference Non-Member	375.00
1.3114 · One Day Reg- Tuesday	2,463.45
1.3115 · One Day Registration - Wednesda	2,231.24
1.3116 · Annual Banquet Ticket	1,312.80
1.3117 · Student Registration	456.54
1.3119 · Golf Fee	4,048.85
1.3123 · Past President Breakfast	300.00
1.3100 · Annual Mtg Proceeds - Other	8,260.00
Total 1.3100 · Annual Mtg Proceeds	94,825.66
1.3200 · Education Seminar Proceeds	
1.3201 · Full Registration Ed Seminar	18,662.86
1.3202 · Late Registration	169.62
1.3203 · Student Registration Fee	251.18
1.3205 · Poster Ads	200.00
1.3200 · Education Seminar Proceeds - Other	2,340.00
Total 1.3200 · Education Seminar Proceeds	21,623.66
1.3300 · Midwest Water Industry Expo	1,285.75
1.4000 · Grants & Corp. Contributions	
1.4200 · Corp Sponsor/Student Activites	
1.4201 · Student Paper Comp Sponsorship	1,000.00
1.4202 · Student Design Comp. Sponsor	4,500.00
1.4200 · Corp Sponsor/Student Activites - Other	313.57
Total 1.4200 · Corp Sponsor/Student Activites	5,813.57
1.4300 · Corp. Sponsorship Annual Mtg	10,960.37
Total 1.4000 · Grants & Corp. Contributions	16,773.94
1.5100 · CSWEA.org Ads	300.00
1.5200 · WISILLMINN Ads	8,855.00
1.6100 · Interest Income	1,944.33
1.6300 · Misc. Income	6,299.00
Total Income	186,353.19
Expense	
2.1000 · Operations	
2.1100 · State Section Dues Rebates	5,780.00

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2.1200 - Administration	
2.1210 - Accounting	
2.1211 - Audit	1,900.00
2.1212 - Taxes	300.00
Total 2.1210 - Accounting	<u>2,200.00</u>
Total 2.1200 - Administration	2,200.00
2.1220 - Insurance	
2.1221 - Crime Insurance	525.00
2.1222 - General Liability Insurance	4,534.00
2.1223 - Diretors and Officers Ins.	1,750.00
Total 2.1220 - Insurance	<u>6,809.00</u>
2.1230 - Licenses & Fees	
2.1231 - State Filing Fees	30.00
2.1232 - BMI Recorded Music Fee	125.00
2.1233 - Bulk Mailing Annual Fee	150.00
2.1236 - Pay Pal Service Fee	240.00
Total 2.1230 - Licenses & Fees	<u>545.00</u>
2.1300 - Office	
2.1310 - Ex. Director Equip. Fee	2,575.00
2.1320 - Postage	1,039.02
2.1340 - Supplies	
2.1341 - Paper, Ink. Cartridges etc	787.02
Total 2.1340 - Supplies	<u>787.02</u>
Total 2.1300 - Office	4,401.04
2.1400 - Executive Director	
2.1410 - Ex. Director Expenses	
2.1411 - Jan Ex. Com Meeting	144.26
2.1412 - WEF Regional Exchange	530.64
2.1413 - CSWEA Ed Seminar	431.22
2.1414 - CSWEA Annual Meeting	764.80
2.1415 - WEF Leadership Conference	1,000.78
2.1416 - WEFTEC	1,592.82
2.1418 - MIWE	411.82
2.1419 - CSWEA-CSX	405.02
Total 2.1410 - Ex. Director Expenses	<u>5,281.36</u>
2.1420 - Management Fee	21,000.00
Total 2.1400 - Executive Director	<u>26,281.36</u>
Total 2.1000 - Operations	46,016.40

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2.2000 - Activities	
2.2100 - Executive Committee	
2.2110 - Executive Committee Expenses	966.98
2.2120 - Executive Com. Meetings	1,661.86
2.2130 - CSWEA-CSX Expenses	1,708.94
Total 2.2100 - Executive Committee	<u>4,337.78</u>
2.2200 - Other Committees	207.42
2.2300 - Awards	
2.2310 - Plaques	415.39
2.2320 - Stipends	790.00
2.2300 - Awards - Other	42.91
Total 2.2300 - Awards	<u>1,248.30</u>
2.2400 - Operations Challenge	
2.2410 - Ops Challenge Registration Fees	1,200.00
2.2420 - Ops Challenge Team Uniforms	679.60
2.2430 - Ops Challenge Travel Reimbusem	8,329.91
Total 2.2400 - Operations Challenge	<u>10,209.51</u>
2.2500 - WEFTEC Reception	17,492.63
Total 2.2000 - Activities	<u>33,495.64</u>
2.3000 - Events	
2.3100 - Annual Meeting	
2.3105 - Future Annual Meeting Deposit	4,758.63
Total 2.3100 - Annual Meeting	<u>4,758.63</u>
2.3106 - Annual Mtg Exp	
2.3110 - Assoc. Lunchoen	3,808.37
2.3111 - Banquet Dinners	8,544.54
2.3112 - Banquet Entertainment	3,800.00
2.3113 - Exhibits Hall expense	6,370.38
2.3114 - Exhibit Setup	5,320.00
2.3115 - Exhibit Hall Lunch	6,535.24
2.3117 - Exhibitors Reception	3,957.41
2.3119 - Exhibitor Mailings	649.72
2.3120 - Misc. Exhibitor Expense	14.00
2.3121 - Keynote Speaker Expense	424.12
2.3123 - Tuesday Social Event	3,644.06
2.3124 - Farewell Breakfast Exp	3,076.77
2.3125 - Golf Expenses	6,143.28
2.3127 - Session Breaks	2,035.76
2.3128 - State Section Breakfasts	2,168.78
2.3130 - Executive Committee Exp	260.26
2.3131 - WEF Visitor Room Exp	260.00
2.3132 - LAC Expenses	1,414.18
2.3134 - Meet & Greet Expenses	2,688.27

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2.3135 - Event Audio Visual	1,279.25
2.3136 - Printing & Mailing	2,787.26
2.3138 - Annual Meeting Refunds	19.32
2.3106 - Annual Mtg Exp - Other	959.56
Total 2.3106 - Annual Mtg Exp	66,160.53
2.3200 - Education Seminar	
2.3215 - 2006 Pre Conference Publicity	
2.3216 - Brochures Printing	1,280.81
2.3217 - Mailing-Brochure	524.88
Total 2.3215 - 2006 Pre Conference Publicity	1,805.69
2.3225 - 2006 Committee Expenses	
2.3226 - Teleconferences	211.02
2.3228 - Proceedings	2,018.40
Total 2.3225 - 2006 Committee Expenses	2,229.42
2.3235 - 2006 Speaker Expenses	
2.3236 - Speaker Lodging	1,057.98
2.3237 - Speaker Travel	2,094.53
2.3238 - Speaker Honorariums	600.00
2.3239 - Speaker Dinner	1,672.18
Total 2.3235 - 2006 Speaker Expenses	5,424.69
2.3245 - 2006 Seminar Expenses	
2.3247 - Meet & Greet	510.94
2.3248 - Room Rental	439.62
2.3249 - Breakfast & Breaks	2,061.10
2.3250 - Luncheon	2,991.53
2.3251 - Audio/Visual Equip	852.00
2.3253 - Misc Seminar Expenses	1,055.78
Total 2.3245 - 2006 Seminar Expenses	7,910.97
2.3200 - Education Seminar - Other	1,417.50
Total 2.3200 - Education Seminar	18,788.27
Total 2.3000 - Events	89,707.43
2.4000 - Grants & Contributions	
2.4100 - S&YP Sponsorship	
2.4110 - Student Paper Award Sponsorship	500.00
2.4120 - Student Design Competition	1,881.03
Total 2.4100 - S&YP Sponsorship	2,381.03
2.4300 - WERF Contribution	1,000.00
2.4400 - SJWP	1,313.57
Total 2.4000 - Grants & Contributions	4,694.60

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	<u>Jan - Dec 06</u>
2.500 - Communications	
2.5120 - Website Management Fee	3,254.08
2.5130 - Website Development	700.00
2.5140 - Electronic Newsletter & Mailing	280.50
2.5200 - WISILLMINN	
2.5210 - Printing	11,758.00
2.5220 - Distribution	
2.5221 - Mailing Service	744.22
2.5222 - Postage	561.81
Total 2.5220 - Distribution	<u>1,306.03</u>
Total 2.5200 - WISILLMINN	<u>13,064.03</u>
Total 2.500 - Communications	17,298.61
2.6000 - Miscellaneous	
2.6100 - reserved	975.00
2.6200 - Jewelry	514.56
2.6000 - Miscellaneous - Other	3,694.96
Total 2.6000 - Miscellaneous	<u>5,184.52</u>
Total Expense	<u>196,397.20</u>
Net Ordinary Income	-10,044.01
Other Income/Expense	
Other Income	
7.100 - WI Section Ck Acct Income	16,221.39
7.510 - WI Section Svs Acct Interest	48.29
8.100 - IL Section Income	3,465.39
8.510 - IL Section CD Interest	286.04
8.511 - IL Section CD Income	735.01
9.100 - MN Section Income	37,911.49
Total Other Income	<u>58,667.61</u>
Other Expense	
7.200 - WI Section Ck Acct Expense	16,365.49
8.200 - IL Section Expense	3,643.02
9.200 - MN Section Expense	43,835.93
Total Other Expense	<u>63,844.44</u>
Net Other Income	<u>-5,176.83</u>
Net Income	<u><u>-15,220.84</u></u>